



<b>CITY OF WATERTOWN, NEW YORK</b>
CITY HALL
245 WASHINGTON STREET
WATERTOWN, NEW YORK 13601-3380

Project:	Drug & Alcohol Testing Services
Bid / RFP Number:	#2024-04
Opening Date:	Wednesday, June 26th 2024 @11:00 AM

*The following results are bids as presented at the bid opening and do not represent an award.*

Vendor Name, Address and Point of Contact	Encompass Workplace Testing, LLC					Statcare Urgent & Walk-in Medical Care PLLC dba Nao Medical		
	22734 Murrock Circle					135 Mineola Blvd		
	Watertown, NY 13601					Mineola, NY 11501		
	Sarah J. Rolfe					Jana Urban Geyer		
	<a href="mailto:sarah@encompassworkplacetesting.com">sarah@encompassworkplacetesting.com</a>					<a href="mailto:geyeri@naomedical.com">geyeri@naomedical.com</a>		
	DURING BUSINESS HOURS TESTING					DURING BUSINESS HOURS TESTING		
# OF EMPLOYEES	DRUG TESTING COLLECTION & ANALYSIS (Rapid)	DRUG TESTING COLLECTION & ANALYSIS (Lab)	ALCOHOL	MRO/SERVICES (NEGATIVE RESULT)	MRO/SERVICES (POSITIVE RESULT)	DRUG TESTING COLLECTION & ANALYSIS	ALCOHOL	MRO/SERVICES
75	\$40.00	\$60.00	\$35.00	\$5.00	\$40.00	\$60.00	\$60.00	Included
100	\$40.00	\$60.00	\$35.00	\$5.00	\$40.00	\$60.00	\$60.00	Included
125	\$37.00	\$55.00	\$33.00	\$5.00	\$40.00	\$60.00	\$60.00	Included
150	\$37.00	\$55.00	\$32.00	\$5.00	\$40.00	\$60.00	\$60.00	Included
PER INDIVIUDAL COST			\$33.75	\$5.00	\$40.00	\$60.00	\$60.00	Included
	AFTER HOURS TESTING					AFTER HOURS TESTING		
# OF EMPLOYEES	DRUG TESTING COLLECTION & ANALYSIS (Rapid)	DRUG TESTING COLLECTION & ANALYSIS (Lab)	ALCOHOL	MRO/SERVICES (NEGATIVE RESULT)	MRO/SERVICES (POSITIVE RESULT)	DRUG TESTING COLLECTION & ANALYSIS	ALCOHOL	MRO/SERVICES
75	\$40.00	\$60.00	\$35.00	\$5.00	\$40.00	\$360.00	\$360.00	Included
100	\$40.00	\$60.00	\$35.00	\$5.00	\$40.00	\$360.00	\$360.00	Included
125	\$40.00	\$60.00	\$33.00	\$5.00	\$40.00	\$360.00	\$360.00	Included
150	\$40.00	\$60.00	\$32.00	\$5.00	\$40.00	\$360.00	\$360.00	Included
PER INDIVIUDAL COST	\$40.00	\$60.00	\$33.75	\$5.00	\$40.00	\$360.00	\$360.00	Included
	* Misc. reports and clearing house services are a zero (0) charge.							
	** A flat rate of \$75.00 per hour is charged in addition to collection fees.							
	*** mileage is charged at a rate of 0.67/mile when traveling greater than 15 miles from our business office.							
Addendum Acknowledgement (if any)	X					N		
Bid Bond or Check (B / C)	N/A					N/A		
Non-Collusive Bidding Certificate	X					X		
Certificate of Compliance with the Iran Divestment Act	X					X		
Sexual Harassment Form	X					X		
SAM's & NYS Debarred	N					N		